

OMREB MONTHLY BUYERS SURVEY 9 Month and 13 Month Averages

2011 AVERAGE - January through September:

On average during the first 9 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56%)
- Alberta (15.28%)
- Lower Mainland/Vancouver Island (11%)
- Other areas of BC (8.57%)
- Eastern Canada/Maritimes (3.54%)
- Saskatchewan/Manitoba (2.90%)
- North West Territories/Yukon* (0%)
- Outside Canada (2.11%)

*First month reported – Sept 11 (0.5%)

On average, so far this year (first 9 months):

- Move-up Buyers accounted for 24.41% of the purchasers
- First-time Buyers comprised **20.97**%

2010 AVERAGE – September through December (4th Quarter):

On average during the last 3 months of 2010, home buyers were coming from:

- Within the OMREB Board area (57.58%)
- Alberta (14%)
- Lower Mainland/Vancouver Island (14.2%)
- Other areas of BC (7.13%)
- Saskatchewan/Manitoba (4%)
- Eastern Canada/Maritimes (2.53%)
- Outside Canada (2.07%).

On average, during the last quarter of 2010:

- Move-up Buyers accounted for 21.50% of the purchasers
- First-time Buyers comprised 26.23%

13-MONTH AVERAGE - September 2010 through September 2011:

On average, during the last quarter of 2010, and first 9 months of 2011, home buyers have been coming from:

- Within the OMREB Board area (56.79%)
- Alberta (14.44%)
- Lower Mainland/Vancouver Island (12.60%)
- Other areas of BC (7.85%)
- Saskatchewan/Manitoba (3.25%)
- Eastern Canada/Maritimes (3.04%)
- North West Territories/Yukon* (0%)
- Outside Canada (2.10%)

On average over the last 13 months:

- Move-up Buyers accounted for 22.96% of the purchasers
- First-time Buyers comprised 23.60%

^{*}First month reported – Sept 11 (0.5%)